An applicant may obtain a track lease through completion and submission of a Track Lease Application, accessible by the link below. The application requires payment of a non-refundable \$1,000 application fee, which can be paid via check or money order made payable to Santa Maria Valley Railroad. Incomplete applications lacking railroad milepost and railroad subdivision information will be immediately rejected. In a situation where new track construction is involved, a supplemental non-refundable Engineering Review Fee will be required and assessed on a case-by-case basis.

### **Industrial Track Agreement**

In all situations involving service to a shipper on a private track either on or off Railroad property, an Industrial Track Agreement ("ITA") is required between the parties prior to service. The industrial track application requires payment of a non-refundable \$1,000 (U.S.) application fee, a non-refundable \$1,500 (U.S.) engineering review fee (for new track construction only), and a non-refundable \$1,000 (U.S.) right of entry fee may apply for third party installation of new track. Please note: ALL new track to be constructed, as well as any additions to existing trackage, MUST be approved by the Santa Maria Valley Railroad's Engineer prior to construction or request submittal for an ITA.

#### Additional fees include:

Required annual Switch Maintenance fee in the amount of \$2,500.00 (subject to change without prior notice).

Upon receipt of the application and fees, the real estate team will process the request. Once approved, an appropriate Track Lease or ITA Agreement will be forwarded to the applicant for signature. The applicant must then return the executed document to the Real Estate Department with the first year rent, applicable security deposit, and required certificate of insurance. Upon receipt of the materials, the railroad will then execute the agreement.

### **Insurance Requirements-Track Lease & ITA**

Current certificate of general liability insurance in the amounts of \$3 million per occurrence and \$3 million aggregate.

For hazardous materials the required coverage is \$10 million.

It is common for the entire process of leasing track to take several weeks, advance notice and timely submission of a complete and detailed application and associated fees and materials are key in processing the lease request.

Please remember that you must have a right of entry permit and/or a fully executed agreement to enter or use railroad property. A separate application and payment of non-refundable \$1,000 fee is required to obtain a right of entry permit. Contractor's see <u>Insurance Requirements</u> prior to submitting a right of entry application.

For "standard processing", the entire process takes between 6-8 weeks. "Expedited processing" will reduce the processing time to between 1-2 weeks and costs an additional \$1,750. If the application and plans have to be returned to applicant for revisions to meet required specifications the expedited process could take longer than 2 weeks.

For questions regarding track leases, please call Al Sheff at 805-922-7941 or asheff @smvrr.com.

Please complete the following application to provide information on your service and site requirements. By fully completing the following questionnaire, you will allow all relevant Santa Maria Valley Railroad (SMVRR) staff to begin a response to your request.

\* Everything in green is a required field.

Customer Information Request submitted by:
Name*:
Phone*:
1. Primary Customer Contact for Rail Location Activities:
Company Name*:
Contact Name*:
Title:
Address (Line 1):
Address (Line 2):
City:
State:
Zip Code:
E-mail Address*:
Phone*:
Cell Phone:
Fax:
2. Contact for Track Agreement Activities:  (The agreement will be written in the Legal Company name and sent to the contact provided here.)  Legal Company Name*:  Contact Name*:  Title*:  Address (Line 1)*:
Address (Line 2):
City*:

State*:			
Zip Code*:			
E-mail Address*:			
Phone*:			
Cell Phone:			
Fax:			
3. Industry is a*:  (Information necessary for track agreement purposes.)			
Corporation (provide state below)Non-ProfitLimited/General Partnership (provide state below)IndividualLimited Liability Company (LLC) (provide state below)Government Entity (provide state below)Sole Proprietorship (provide state and owner below)Other (please specify below)			
State:			
Owner:			
If you selected "Other", please specify:			
4. Are you an existing SMVRR customer?*			
YesNo (If NO, skip skip to Question 7)			
Rail-Served Locations Please provide the following information to expedite our review process. Also indicate if your proposed location will be operated similar to the existing facility. (Information requested for up to four current locations.)  5. Please list your SMVRR Sales Representative:			
6. Location #1:			
City, State*:			
Track Agreement Folder #:			
Track Agreement Audit #:			
Proposed location will be similar to this facility?*			
YesNo			
Site Information 7. Have you identified a potential site?* YesNo (If YES, skip to Question 10)			

# **Site Information**

8. Please list the desired location: (If you are interested in multiple locations, please submit a separate request for each location.)
City*:
County*:
State*:
9. What are your site requirements? (Please select all that apply.)* Site to leaseFacility to purchase
Site to purchasePublic use site for rail/truck transfer operation
Facility to leaseOther (please specify)
If you selected other please specify:
Additional Comments:
(Skip to Question 14)
Physical Location Information 10. Please list the desired location's address:
Address:
City*:
State*:
County:
11. Please select one*:
We own the facilityWe will be a tenantThis is a SMVRR-owned track (if known, indicate track #
below) If SMVRR-owned track, please enter the track number:
Circ7:
Yard:
Track:
Additional Comments:
12. Has SMVRR provided service to this facility in the last 6 months?*
YesNoDon't Know
13. Please provide the following to expedite our review process (for this location).
Doing Business As (DBA) Names:
Previous owners:

## **Rail Project Contacts:**

Please provide company name and contact information for those who will assist with your rail project. If you have not already done so, you will need to select a qualified rail engineering consultant and a rail contractor. The SMVRR may be able to assist in this regard.

14.	If you have an engineering consultant, please list their contact information.
1.5	
15.	If you have a rail contractor, please list their contact information.
16.	If you have a real estate broker, please list their contact information.
Cox	nmodity Information
	Please provide the following information regarding the commodities you plan to ship/receive.
	Commodity name(s):*
	STCC number(s)*:
18.	Are any of these considered hazardous or environmentally sensitive?*
	YesNo (If NO, skip to Question 22)
	zardous Materials/ES Information Is this commodity a Toxic Inhalant Hazard?*
	YesNo
20	
20.	If you have an environmental consultant, please list their contact information.
21.	What environmental permits do you anticipate?*

You will be asked to attach your Material Safety Data Sheet (MSDS) at the end of the survey (via e-mail).

all that describe your	planned operations.*
_Shipper	Manifest
_Receiver	Unit train (indicate number of cars in comments below)
_Care of party	Undetermined
itional comments:	
all that describe your	
_	Covered hoppers
	Gondola cars
	Tank cars
	Private Undetermined
	Undetermined
	specify:
ou require access to the YesNo	e rail cars?*  (If YES, skip to Question 27)  (If NO, we will process this as a request for rail car storage)
formation our storage be loads on	r empties?*
_Loads Emption	Both loads and empties
RR owned land requi	ired?*
No	Undetermined
s, do you have a SMVI	RR real estate contact (please list the contact's name below).
p to Question 30)	
nloading Information	
	ReceiverCare of party  itional comments:  all that describe yourBoxcarsFlat carsOpen-top hoppersSMVRR-ownedLeasedOther (please specify) u selected other please  u require access to thYesNo  formation ur storage be loads orLoads Emption  /RR owned land requireYesNo  s, do you have a SMV  p to Question 30)

28. Please describe how your product will be loaded/unloaded?*
29. If you will be using a loading/unloading device, please select all that apply.  Overhead Portable (provide brand and description in comments below)  Over track Fixed (provide drawings as attachment at end of survey)
Under trackOther (please specify in comments below)
Additional comments:
Operations Information
30. What is your target date for the first shipment?* (YYYY-MM-DD)
31. If there is a planned end to the movements, please describe.
32. What are your anticipated carloads per year?*
32. What are your anticipated carroads per year.
33. How often will you require service?*
One-timeMonthlyOccasional (describe in comments below)1-3 days/week
Seasonal (describe in comments below) 4-7 days/week
Additional comments:
34. What is the maximum number of cars to be spotted at one time.
35. Will you be able to accept cars spot-on-arrival?*
YesNoUndetermined
36. Please list the approximate hours you will require for loading/unloading.
You will be asked to provide the following documents at the end of the survey (via e-mail).
1. General location map 2. Preliminary concept print in PDF form (if already developed)

- 3. Bill of Sale (if applicable)